

## City of La Habra

Economic Development Ad Hoc Committee A g e n d a

> November 10, 2016 1:30 p.m.

Mark Sturdevant Chairman Rob Ferrier Vice-Chairman Sandi Baltes Committee Member Carlos Jaramillo Committee Member Kim Koch Committee Member Dave DeLeon Committee Member Michael Lawton Committee Member Dave McCauley Committee Member Carrie Surich Committee Member Andrew Ho Committee Member Miranda Cole-Corona Committee Member



## ECONOMIC DEVELOPMENT AD HOC COMMITTEE AGENDA

November 10, 2016 Chamber of Commerce, 321 E. La Habra Blvd., La Habra

- Call to Order/ Mark Sturdevant, Economic Development Ad Hoc Committee (EDAHC) Chair-1:30 p.m.
- 2. Roll Call
- 3. Public Comments

This is the time for the public to address any item of Committee business NOT appearing on this Agenda. Speakers are asked to limit their comments to three (3) minutes each. The total time period for public comment is 30 minutes.

- 4. Committee Minutes for September 8, 2016, 2016
  - a. Review of EDAHC Meeting Minutes for September 8, 2016
  - b. Public Comments

Members of the audience have the opportunity to address the Committee on this matter. Speakers are asked to limit their comments to three (3) minutes each.

- c. Committee Action on EDAHC Meeting Minutes of September 8, 2016
- 5. Business Visitation Program Update Carlos Jaramillo, Deputy Director, Community and Economic Development
  - a. Presentation
  - b. Public Comments

Members of the audience have the opportunity to address the Committee on this matter. Speakers are asked to limit their comments to three (3) minutes each.

- c. Committee Comments
- 6. Shop La Habra Mark Sturdevant, EDAHC Chair
  - a. Presentation
  - b. Public Comments

Members of the audience have the opportunity to address the Committee on this matter. Speakers are asked to limit their comments to three (3) minutes each.

c. Committee Comments

EDAHC PAGE 1 of 2



## ECONOMIC DEVELOPMENT AD HOC COMMITTEE AGENDA

November 10, 2016 Chamber of Commerce, 321 E. La Habra Blvd., La Habra

- 7. Citrus Fair- Mark Sturdevant, EDAHC Chair
  - a. Presentation
  - b. Public Comments

Members of the audience have the opportunity to address the Committee on this matter. Speakers are asked to limit their comments to three (3) minutes each.

- c. Committee Comments
- 8. Members Comments
- 9. Discussion of Future Topics
- 10. Adjournment to January 12, 2017

EDAHC PAGE 2 of 2

#### MEETING MINUTES

#### CITY OF LA HABRA

#### ECONOMIC DEVELOPMENT AD HOC COMMITTEE (EDAHC)

Chamber of Commerce, 321 E. La Habra Blvd, La Habra

September 8, 2016

MEMBERS PRESENT: Mark Sturdevant, President, Chamber of Commerce

Sandi Baltes, Executive Director, La Habra Collaborative Carlos Jaramillo, Deputy Director of Community Development

David DeLeon, Recreation Manager

Dave McCauley, Economic Development Consultant

Andrew Ho, Director of Community and Economic Development

Carrie Surich, Chair, Chamber of Commerce

Miranda Cole-Corona, Economic Development and Housing Manager

MEMBERS ABSENT: Robert Ferrier, Assistant to the City Manager

Kim Koch, President, FarPointe Development Michael Lawton, President, Lawton Real Estate

OTHERS PRESENT: Veronica Lopez, Secretary

Katherine Rojas, Housing and Planning Administrative Aide

#### 1. Call to Order / Mark Sturdevant, EDAHC Chair

Chairman Sturdevant called the EDAHC meeting to order at 1:35 pm in the La Habra Chamber of Commerce, located at 321 E. La Habra Blvd, La Habra, California.

#### 2. Roll Call

Roll call was taken with Members Present or Absent as noted above.

#### 3. Public Comments

The Chairman asked if there were any comments the public wished to make to the Committee regarding any item not on the agenda. There were no public comments.

#### 4. Committee Minutes-

- a. Review and Approval of the EDAHC Meeting Minutes for July 14, 2016
- b. Public Comments

The Chairman asked if there were any public comment on the Minutes. There were no public comments.

Action on EDAHC Meeting Minutes for July 14, 2016

Moved by Carlos Jaramillo and seconded by Sandi Baltes to approve the EDAHC Meeting Minutes of July 14, 2016. The motion was approved.

EDAHC Meeting Page 1

#### 5. Business Visitation Program Update -

#### a. Review and Input

Carlos Jaramillo and Mark Sturdevant provided the Committee with an update regarding the most recent business visitations that occurred in July and August. Staff visited Certified Groomer's House, Auto World, CMC Smog, Picture Perfect and Stater Brothers.

#### b. Public Comments

There were no public comments.

#### c. Committee Comments

There were no Committee comments

#### 6. Results of the Request for Proposal (RFP) on Economic Opportunities in La Habra-

#### a. Review and Input

Carlos Jaramillo provided the Committee with a brief report on the results of the RFP for marketing Economic Opportunities within the City La Habra. Only two RFPs were received; they did not cover all categories and were lacking details. Mr. Jaramillo mentioned that the City of Salinas went through a similar process. Staff is obtaining from Salinas, their mailing list in hopes that the recirculation of the RFP will generate interest.

#### b. Public Comments

There were no public comments.

#### c. Committee Comments

The Committee discussed the possible need to modify the RFP in hopes of receiving sufficient responses from economic consultants.

#### 7. La Habra Invest Health-

#### a. Review and Input

Andrew Ho gave a presentation on the \$60,000 grant that the City received through the Robert Wood Johnson Foundation. La Habra was one of 50 cities from across the nation that received this grant. The Invest Health program is a collaboration of the Robert Wood Johnson Foundation and the Reinvestment Fund which aims to empower mid-sized cities across the U.S. to develop strategies for increasing private and public investments to improve neighborhoods facing the biggest barriers to better health. The La Habra team is focusing on the high obesity rate, lack of open public space, a desire to increase economic development efforts, and closing the gap in the Orange County Loop. The Orange County Loop is a connection of various bikeway trails in Orange County. A focused area is being called the Wellness Corridor which stretches along the railroad lines from Euclid to Idaho. This section will connect the Gary Center in Guadalupe Park to the Children's Museum within Portola Park and eventually to La Habra Blvd. Staff is working to create public outreach to help in these efforts.

#### b. Public Comments

There were no public comments.

#### c. Committee Comments

Sandi Baltes talked about the Orange County Loop, as there was an article about it in the September issue of the La Habra Journal. Ms. Baltes discussed how the focus of the trails will help reduce childhood obesity, provide safer routes to school and other places in La Habra. She also talked about the challenge the City of Whittier has issued to La Habra to finish the gap that would connect the trails from their city to ours.

David De Leon talked about the strong community engagement with the faith based community, youth sports community, special interest committees and efforts of the Move More Eat Healthy Committee. Mr. De Leon also talked about the excellent resources made available by the Robert Wood Johnson Foundation.

#### 8. Discussion of Future Topic-

#### a. Review and Input

Mark Sturdevant would like to discuss the Shop La Habra program and the upcoming Citrus Fair.

#### b. Public Comments

There were no public comments.

#### c. Committee Comments

There were no comments from the Committee.

#### 9. Adjournment-

The Committee members adjourned the meeting at 2:19 p.m. for a tour of the new City Hall construction site. The next EDAHC meeting will be on November 10, 2016 at 1:30 p.m. at the La Habra Chamber of Commerce, 321 E. La Habra Blvd.

EDAHC Meeting Page 3

# **Business Visitation Program Schedule**

Sep-16

Redden DDS 111 N. Euclid St. Inical Trials, LLC 361 E. Whittier Blvd. #D 1202 W. Imperial Hwy.		- Continued				
Valentina Redden DDS         111 N. Euclid St.         V           10:00 AM OMEGA Clinical Trials, LLC         361 E. Whittier Blvd. #D         N           11:00 AM Chipotle         1202 W. Imperial Hwy.         A           12:00 AM Right Lofts         1000 W. Imperial Hwy.         S	Business Name	Address	Manager/Owner	Contact	Category	Notes
linical Trials, LLC 361 E. Whittier Blvd. #D 1202 W. Imperial Hwy.		14	Valentina Redden	562-697-1229	5-9 Yr	Yes: 9/19 @12:45
1202 W. Imperial Hwy.			Michael Nugent	562-690-2200	6-10 Yr	No Answer
1020 W Imperial Hwy		2 W. Imperial Hwy.	Arendall Jones	714-526-0801	Top 50	No
	102	0 W. Imperial Hwy.	Sal Mejia	714-447-9267	Top 50	Νo

Date							
	9:00 AM	9:00 AM Imperial Body Shop	121 E. Industry Ave.	Grigor Karapogosian	562-691-2213	11+ yrs	Rescheduled
Wed.	10:00 AM	10:00 AM Team Thompson Auto Collision	161 E. Foundation Ave.	Pat Fitzgerald	714-278-8080	6-10 yrs	No Response
Sept. 14	11:00 AM	Sept. 14 11:00 AM Curecare Home Medical Equipment	631 S. Palm St. #I	Crystal Hartley	562-697-5727	11+ yrs	No Response
	12:00 PM	12:00 PM Wonderful Barber Shop	356 N. Harbor Blvd.	Lam Hong Nguyen	714-333-5512	1-5 yrs	No

## Following Businesses have declined/delayed the Visitation:

DECLINED:

### Business Visitation Program September 2016

9/19/16

#### Valentina Redden, DDS (5-9 Years)

111 N. Euclid St.

- Dr. Redden has been at this La Habra location since 2010, she took over from a previous dentist who had been there since the eighties
- Many of her clients have been coming to this dental office for years
- Dr. Redden had some concerns in regards to the use of her parking lot
  - O Sometimes when there are events at the Community Center, she lends her parking lot to the City as long as she is given ample time to schedule her patients around the event
  - O She mentioned that it has been an issue when she is not given warning ahead of time
  - O She mentioned an instance where after a City event, trash and barricades were left behind which prevented her and her staff from parking when they showed up to work the next day
- Dr. Redden is requesting a list of events so she can plan ahead and a contact person in case issues arise

# **Business Visitation Program Schedule**

Oct-16

Date	Time	Business Name	Address	Manager/Owner	Contact	Category	Notes
	9:00 AM	9:00 AM James Hardware	710 S. Beach Blvd.	David Samarin	562-691-1711	Top 50	Rescheduled
Tues, Oct.	10:00 AM	Tues, Oct. 10:00 AM St. Jude Heritage Medical Group	731 N. Beach Blvd. #175	Michael Sugarman	562-697-6030	11+ Years	No Response
11	11:00 AM	11:00 AM Imperial Body Shop	121 E. Industry Ave.	Grigor Karapogosian	626-810-7127	Top 50	Rescheduled
	12:00 PM	12:00 PM La Habra Sudz	1905 W. La Habra Blvd.	Efong Chiu	626-336-6053	6-10 Years	No Response
Date							
					1000 500 600	14 Vana	N. D. Consoner

Date							
	9:00 AM	9:00 AM La Habra Family Vision Center	1339 W. Whittier Blvd.	Dr. Bennett Weiner	562-697-3995	11+ Years	No Response
Wed. Oct.	10:00 AM	Wed. Oct. 10:00 AM Global Packaging Inc.	511 S. Harbor Blvd. #G	Vinayak Upasani	562-266-1932	1-5 Years	1-5 Years Confirmed for 10/10 @10
12	11:00 AM	11:00 AM Reggie's Kettle Repair	551 S. Harbor Blvd.	Rogelio Lara	562-697-1731	6-10 Years	Not Interested
	12:00 PM	12:00 PM Innovative Store Systems Inc.	1351 S. Beach Blvd. #L	Ronald Benudiz	714-501-5901	1-5 Years	No Response

## Following Businesses have declined/delayed the Visitation:

DECLINED:		
		ļ

### Business Visitation Program October 2016

#### 10/10/16

#### Global Packaging Inc. (1-5 Years)

511 S. Harbor Blvd., #G

- Met with the owner, Mr. Vinay Upasani
- His company imports empty packaging containers mainly for health or beauty products
  - o Most of his imports are from China but he also imports from other south eastern Asian countries
  - o He has about 12 suppliers and deals with about 45-50 customers
  - o 40% of his customers are in California
- He has a staff of about 10 people at this location; office staff and warehouse staff
  - He has two delivery trucks that collect the products from the warehouse and make deliveries
- Mr. Upasani worked from home from 2001-2005, he lives in La Habra Heights
- He opened a warehouse in Brea and he worked there until 2011 then bought this building and moved his company to La Habra
  - Mr. Upasani is a member of the owners association for the commercial complex
- Mr. Upasani travels a lot as he likes to make face to face contact with his customers
- He has an office in China that helps to coordinate shipments and an office in India that hosts his
   IT department
- His business has doubled in size in the last five years
- He is very happy with the City and has had no issues



## Shop Local, Win Prizes!

Show us your La Habra shopping receipts dated November 28, 2014 thru December 19, 2014 and receive free raffle tickets for a chance to win \$1,000 and many other great prizes



Bring your receipts to the La Habra Area Chamber of Commerce 321 E. La Habra Blvd. in La Habra (562) 697-1704 www.lahabrachamber.com, Facebook

In cooperation with the City of La Habra and Graham's Towing



## CELEBRATE

May 5, 6, 7, 2017

We are gearing up for the La Habra Citrus Fair in North Orange County and look forward to attendees from all over Southern California to Celebrate! This event drew more than 50,000 in its 7<sup>th</sup> year and we expect even larger crowds in 2017. The Citrus Fair continues to grow to meet the needs of the greater community and we are

thrilled to make it a premier in North Orange County event.

#### A WEEKEND OF CELBRATION TO INSPIRE ALL AGES

This year the Youth Expo that includes a Jr. Livestock Show and auction is expanding with interactive STEAM, robotics and life skills exhibits.

It all happens May 5, 6, 7, an exciting weekend in La Habra, California. The Fair will be located in La Habra's downtown on La Habra Boulevard, El Centro Lions Park and the New City Hall. The main part of the Fair opens Friday 5 pm with a Cinco de Mayo Celebration until 11 pm; Saturday from 11am until 11 pm and Sunday 12-noon until 9 pm. Admission is free.



Off-site parking with bus service available from OCTA.



La Habra Citrus Fair, Youth Expo starts
Friday morning, with student interactive
programs featuring Science, Engineering,
Technology, Art, and Math using the STEAM
educational systems. Exhibitors will also
include students from local Middle Schools,
High Schools and Colleges to inspire
students from around Southern California K

through 12 about the 21<sup>st</sup> Century possibilities that will be abundant in their future.

La Habra Citrus Fair - May 5, 6, 7, 2017 www.citrusfair.com



#### CELEBRATE

The Celebration continues with a tour of the Agriculture Youth Expo will

show how FFA students raise locally grown livestock, along with fruits and vegetables. Floral displays, metalworking and woodworking displays and interactive projects will be included in the tours.



The Fair will have exciting Carnival rides for all ages and a special Bear Country rides



for the little ones. Also featured at the threeday event is a variety of entertainment, tasty food, arts & crafts and merchandise from local & regional artisans.

Entertainment will start with popular Latin bands to celebrate Cinco de Mayo followed by Saturday's pop, retro, Country and Sunday with International performances including dance and music.



According to Mark Sturdevant, Citrus Fair producer and CEO of the La Habra Area Chamber of Commerce, "Our goal with the expansion of the Youth Expo including STEAM and other programs is to engage, inspire and encourage our students to create energetic and future thinking projects."

All inquiries regarding the La Habra Citrus Fair should be directed to Mark Sturdevant, Citrus Fair producer and CEO of the La Habra Area Chamber of Commerce at (562) 697-1704 or on the website at www.citrusfair.com. The Citrus Fair benefits local nonprofit organizations.